



Plan Sponsor Profile

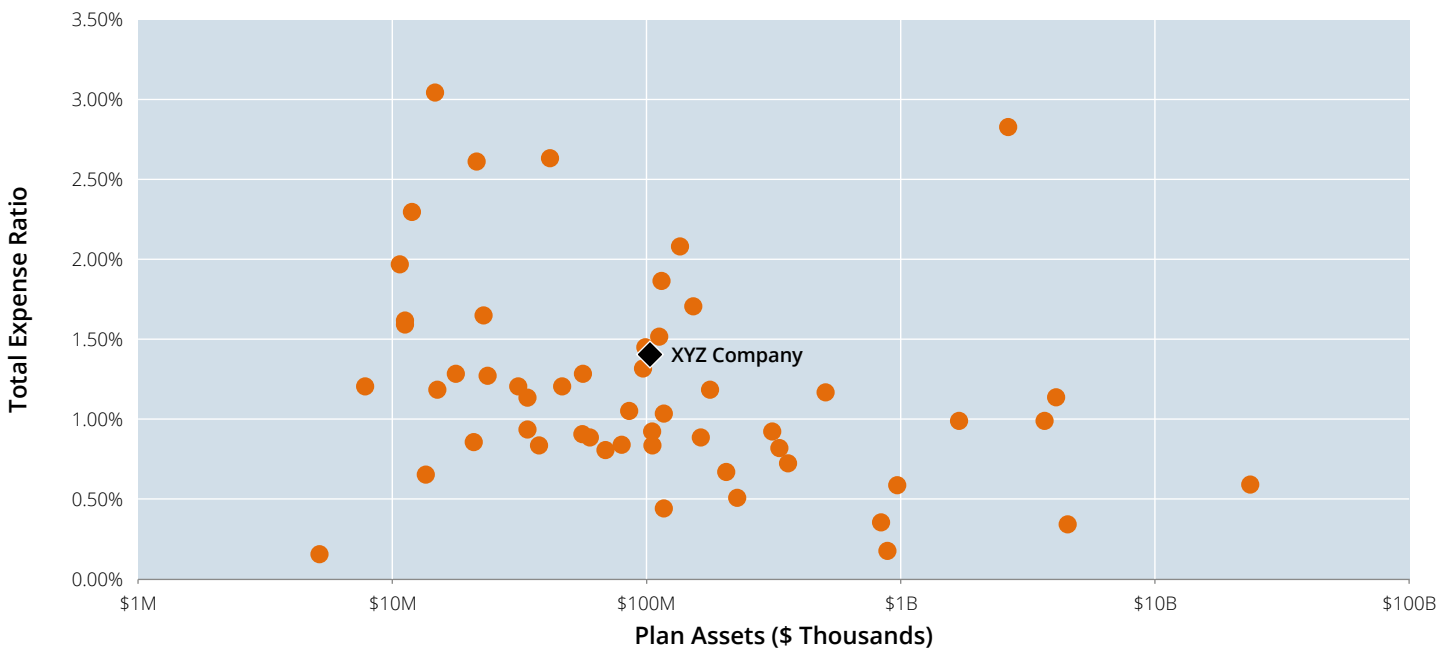
| Respondent Information | | DB Plan Information | |
|------------------------|---------------------------|------------------------|--------------------------|
| Name | John Smith | Plan Name | XYZ Company Pension Plan |
| Title | Pension Plan Manager | Plan Assets | \$104,000,000 |
| Company | XYZ Company | Plan Liabilities (PBO) | \$104,000,000 |
| Phone | 800-123-4567 | Reporting Period | 01/01/2017 - 12/31/2017 |
| Email | john.smith@xyzcompany.com | Survey Completion Date | 01/31/2018 |

Recurring DB Plan Expenses by Category¹

| Category | Recurring DB Plan Expenses | Category | Recurring DB Plan Expenses |
|--|----------------------------|----------------------------|----------------------------|
| a. Trust and Custody | \$43,600 | g. Total PBGC Premium | \$143,400 |
| b. Administration | \$85,400 | h. Legal | \$92,730 |
| c. Actuarial | \$565,439 | i. Plan Audit | \$16,500 |
| d. Investment Management | \$445,252 | j. Insurance (Operational) | \$0 |
| e. Investment Advisory – Non-Discretionary | \$53,200 | k. Other | \$913 |
| f. Investment Advisory – Discretionary | NA | Total | \$1,446,434 |

NA – Not applicable.

Total Expense Ratio by Plan Size (n=56)²

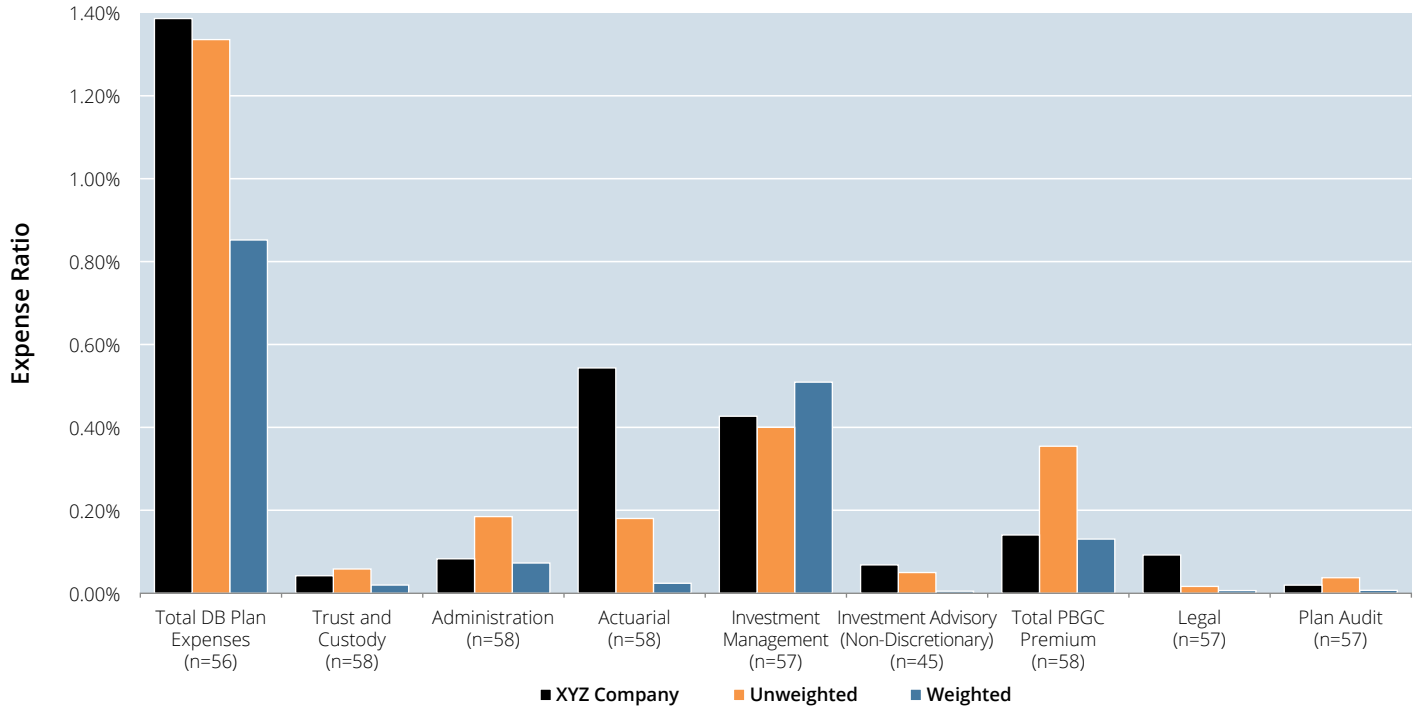


1 XYZ Company responses to Defined Benefit Expense Survey.

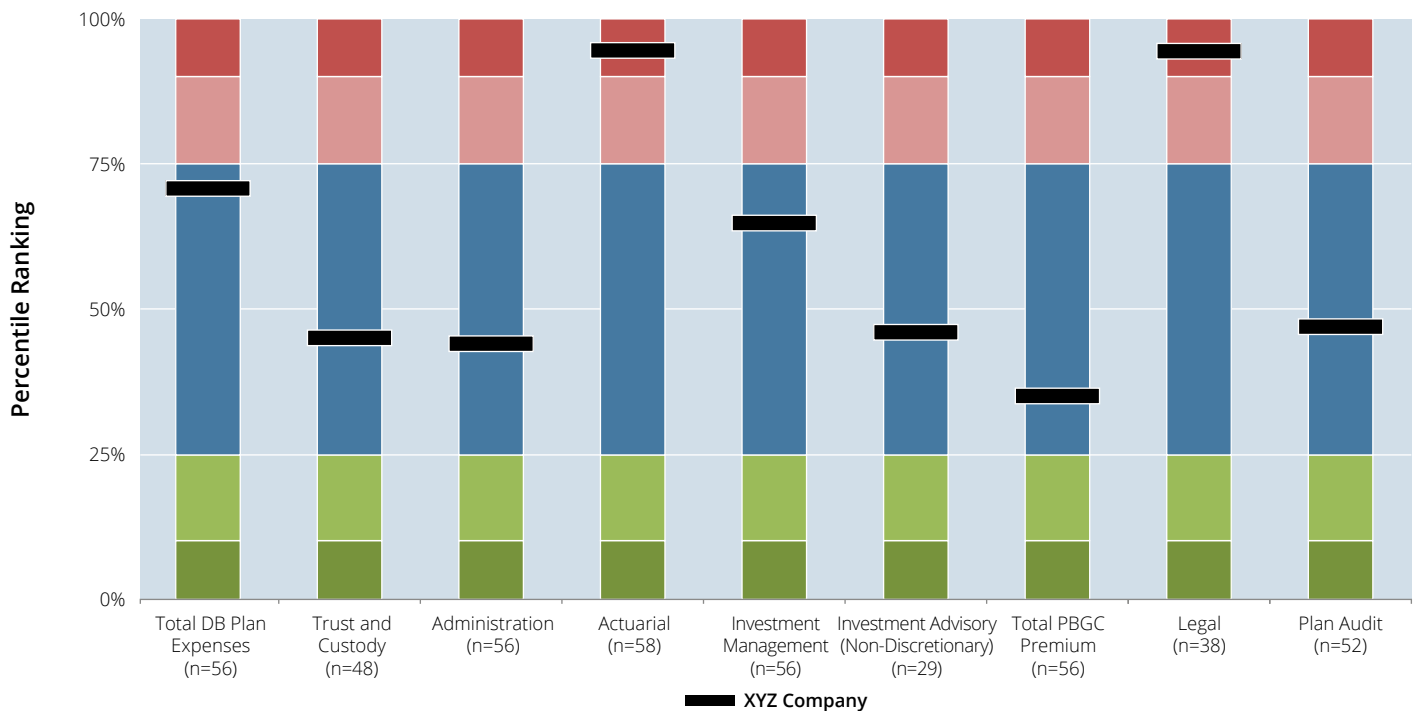
2 Total Expense Ratio is defined as total DB plan expenses divided by assets. Excludes survey respondents that did not supply a response for all expense categories. Responses of 'NA' were treated as zero expense.



Expense Ratio by Category³



Percentile Ranking by Category⁴

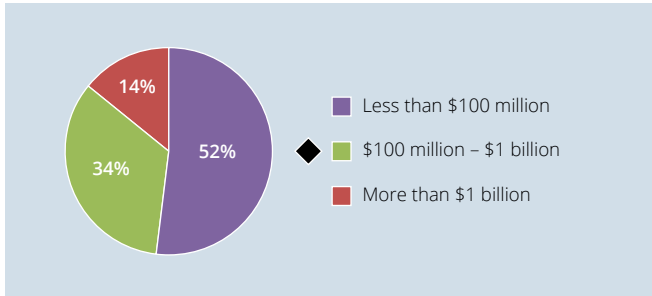


³ Shows only categories for which XYZ Company provided a response. Includes responses of 'NA', which were treated as zero expense.

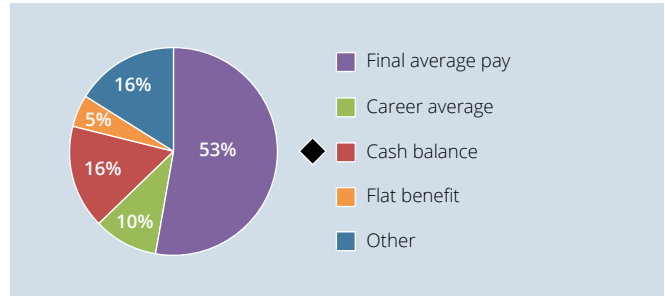
⁴ Shows only categories for which XYZ Company provided a response. Excludes responses of 'NA' or zero expense.

Additional Survey Responses

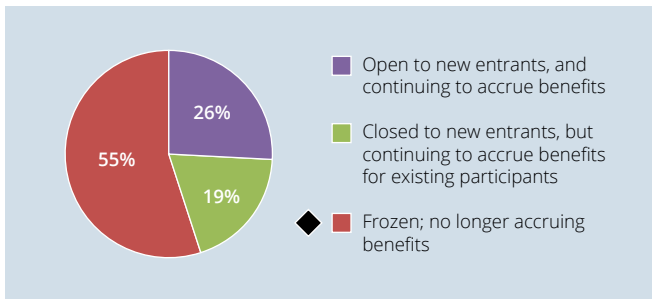
Plan Asset Size (n=58)⁵



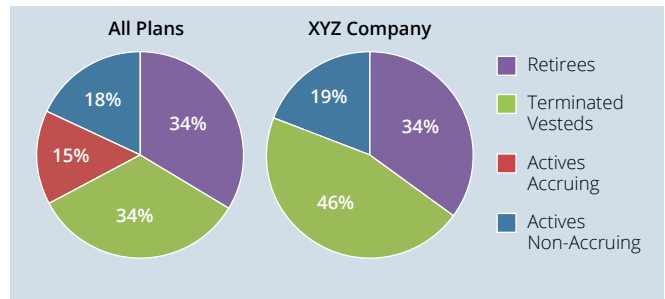
Plan's Type of Benefit Formula (n=58)⁵



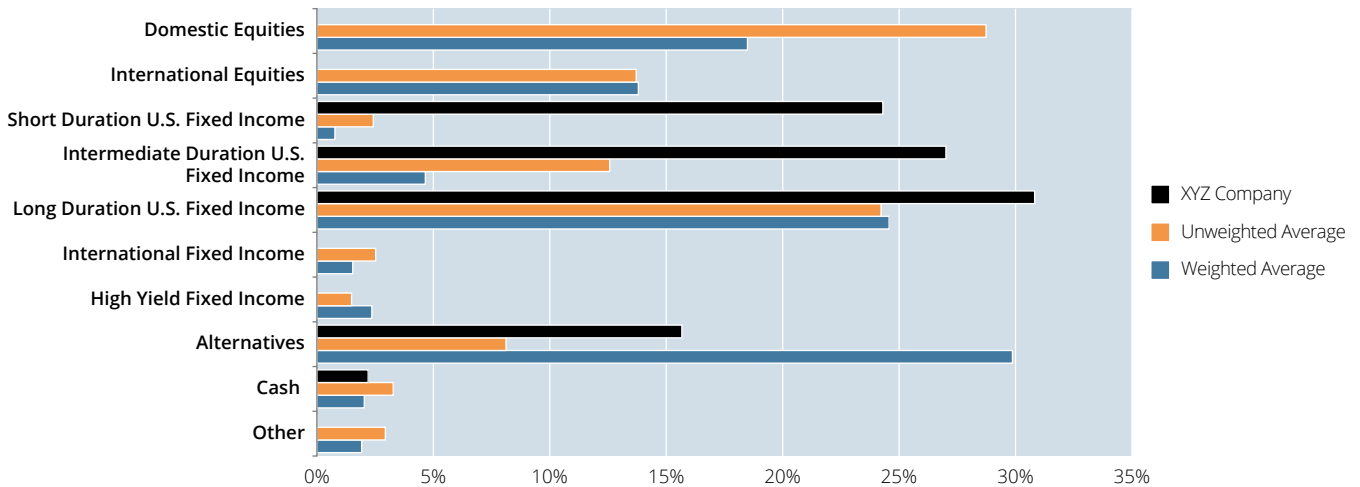
Current Plan Status (n=58)⁵



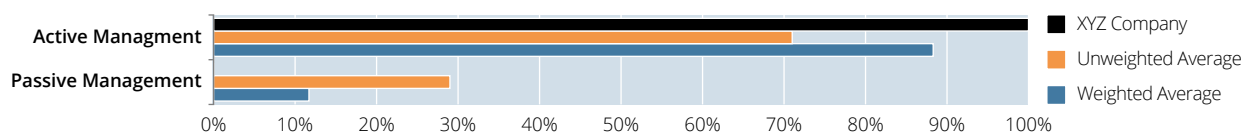
Plan Demographics (n=58)



Asset Allocation (n=58)



Management Style (n=58)



⁵ ♦ Diamond denotes XYZ Company response.