

OneAmerica® enters pension risk transfer market

Commences participation in Penbridge PRT Database

STAMFORD, CT, January 30, 2014 — Penbridge Advisors announced today that American United Life Insurance Company (AUL), a subsidiary of OneAmerica, has entered the pension risk transfer (PRT) market as a new insurance provider and has commenced participation in the Penbridge PRT Database.

The PRT database provides plan sponsors and their advisors with an overview of major PRT providers, inventory of available products, contract parameters, financial due diligence information, screening tools, pricing data, and up-to-date information on each PRT provider's financial strength and relevant industry research.

The OneAmerica network of companies offers a variety of products to serve the financial needs of its policyholders and clients. Its products include retirement plan products and services, individual life insurance, annuities, long-term care solutions, and employee benefits. The company's PRT product is a general account single premium group annuity contract that guarantees to pay a plan's defined benefit obligations. AUL will focus on transactions up to \$100 million.

"At Penbridge, we are very excited that AUL has entered the PRT market. As the demand for PRT continues to grow, AUL will add capacity and vigor to the supply side of the market," said Steve Keating, Co-Founder and Principal of Penbridge Advisors. "AUL's firm and product level information is available in the PRT database for immediate viewing."

Other major PRT providers participating on the PRT database include Prudential, Pacific Life, American General, MetLife and United of Omaha.

About Penbridge Advisors

Penbridge Advisors provides pension plans with unbiased information and advisory services on the U.S. pension risk transfer (PRT) market and products. Co-founded by Steve Keating and Robert Goldbloom, Penbridge provides free access to the industry's only database covering the PRT market. The database is currently used by more than 300 plan sponsors and advisory firms. Penbridge's advisory services include plan termination underwriting assessments and customized buy-out price monitoring services to help plan sponsors decide on PRT strategy and timing. Penbridge also delivers PRT education workshops to corporate boards, C-level executives and pension plan committees. In addition to working with plan sponsors directly, Penbridge can partner with select pension advisors and service providers to incorporate PRT analysis into their existing offerings.

To access the PRT database, please visit www.penbridgeadvisors.com/join

About Penbridge PRT Index

A feature of the Penbridge PRT Database, the Penbridge PRT Index represents the premium that an insurance provider would charge for a buy-out of a “typical” defined benefit plan. It is intended to illustrate relatively advantageous or disadvantageous times for a corporate plan sponsor to purchase annuities from insurance providers. Visit http://www.penbridgeadvisors.com/resources/docs/20130823_PRT-Index_Guide.pdf for more information.

For more information

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